

Getting Your Home Ready for Showings

First Impressions Count!!!

The key to successful showings is neatness, cleanliness and everything in working order. Pretend that you are the buyer and be as critical as you would be in this reversed role. Create a positive impression by opening up as much space as possible. Clean out clutter and organize the rest.

Outside

- ❖ Improve curb appeal
- ❖ Make sure that the front door and entrance area are attractive and free of clutter
- ❖ Trim and maintain lawn and gardens
- ❖ Fix cracks and bulges in walks and driveways
- ❖ Touch up siding, windows, shutters, and doors
- ❖ Replace worn doormats
- ❖ In wintertime, make sure the driveway and steps are shoveled and kept clear of ice

Inside

- ❖ Clean and freshen kitchen – make sure the counters are free of clutter and that tables are cleared
- ❖ Clean and freshen all bathrooms
- ❖ Freshen walls
- ❖ Repair dripping faucets, crooked drawers and sticking doors. Tighten hardware and wipe it clean
- ❖ Clean windows
- ❖ Tidy up the garage

The Showing

- ❖ Turn all lights on to ensure no rooms are missed...don't forget furnace area and basements
- ❖ Make sure that there is natural light coming into the home by opening drapes and blinds
- ❖ Leave some quiet music on to create a peaceful atmosphere
- ❖ Freshen the inside air
- ❖ Remove pets during the showing
- ❖ It is best to leave your home during a showing