

ESTIMATES

- ❑ Do the estimates supply the same services and material?
- ❑ What are the guarantees and warranties for the products or services being purchased?
- ❑ What is the quality of the material?
- ❑ What is the quality of the craftsmanship or workmanship?
- ❑ What is the customer service policy?
- ❑ What is the policy for handling complaints?
- ❑ Am I accepting this proposal based on price alone?
- ❑ Am I being charged for something extra?
- ❑ Is this a reputable person or firm well-know within the community?

These are but a few of the questions that need to be asked when reviewing a number of different estimates. If there is a large price variation then it is doubly important to figure out why...maybe one of the proposals was submitted based on a misunderstanding of your needs. Remember that the lowest price does not necessarily mean the same job for a lesser price. **Ask questions and be very careful.**

As a rule of thumb, you should have your estimates done by a well established, reputable contractor within the community. When new to the area, visit the Town Hall or contact the local Chamber of Commerce for referral or a list of reputable service companies. If electrical work is involved make sure that you request a copy of the Ontario Hydro Inspection Certificate upon completion of the work.